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MAIL BRANCH

22218 FORD ROAD DEARBORN HEIGHTS, MI 48127-2493 TELEPHONE: (313) 565-3200 FAX: (313) 565-2369

September 1, 1992

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M St. N.W.
Washington, D.C. 20554

Re: Docket No. 92-90

Telephone Consumer Protection Act of 1991.

To Whom It May Concern:

It has been brought to my attention that the Federal Communications Commission is considering restrictions on person to person solicitation of residential homes.

"Cold Calling" is an integral part of my business and the residential real estate industry in general. A key part of the residential real estate business involves using the telephone for person to person solicitations.

Restricting these calls would cut deeply into my personal business and ultimately my earnings.

I strongly urge you not to legislate restrictions on the established practice of "Cold Calling."

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Sincerely yours.



REALTY WORLD® — Diversified Realty, Inc. 21500 Greenfield, Suite 211, Oak Park, MI 48237

Telephone: (313) 967-1990

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Office of the Secretary Federal Communications Commission 1919 M. St. N.W. Washington, D.C. 20554

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FEDERAL COMMUNICATIONS COMMISSION OFFICE OF THE SECRETARY

Re: Docket No. 92-90, Telephone Consumer Protection Act of 1991

Dear Secretary:

September 1, 1992

Hundreds of thousands of calls are made throughout a business day.

Person-to-person telephone communication is a way of life for Real Estate Professionals.

In our effort to locate homes for qualified homebuyers, we find many, many homebuyers welcoming our calls knowing that these calls are genuine, sincere and professionally handled.

Sure a telephone call from a unwelcome source can be annoying but in that case any call on a given day can be disturbing.

As Real Estate Professionals we need the person-to-person telephone contact to reach the vast majority of homeowners seeking our services.

We as Realtors truly hope the Federal Communications Commission does not ban the "cold" calling techniques and continue to allow us to use this method of marketing.

Dorian Harvey

Realtor Associate

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MAIL BRANCH

September 9, 1992

Office of the Secretary Federal Communications Commission Attn: Docket #92-90 1919 M Street, N.W. Washington, DC 20554

Dear Communications Commission:

I agree strongly with placing restrictions on telephone solicitations. The calls received by "cold-calling" are very annoying to me while in the privacy of my home and also during my workday in my place of employment.

My employment is with a real estate business in the office setting, so to my employers these restrictions would not be favorable. My hope is that the restrictions are placed so these employers and agents CANNOT use this means to annoy (generate, in their words) clients.

Sincerely,

Susan Richelderber

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MAIL BRANCH

September 3, 1992

Office of the Secretary Federal Communications Commission 1919 M. Street Washington, D.C. 20554

Attention: Docket No. 92-90

I have recently learned that the F.C.C. is considering a regulation to restrict person-to-person telephone solicitations. As a practicing professional REALTOR, such a regulation would be devastating to my personal business.

I am asking that this regulation not be imposed — at least on real estate sales persons soliciting clients and customers.

Thank you for your consideration.

Sincerely,

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FEDERAL COMMUNICATIONS COMMISSION EFICE OF THE SECRETARY SFP 1 4 1 MAIL BRANCH

The Office of the Secretary FCC Attn: Docket No. 92-90 1919 M. Street, N.W. Washington, DC 20554

Gentlemen:

It has come to our attention that the FCC is looking at a regulation to restrict "cold" calling by Realtors in their businesses.

We believe that this is a major restriction on the ability of Realtors to conduct their business. The real estate industry functions based on people contact and without the ability of a Realtor to contact a buyer or seller the market would be substantially depressed. With our current economic conditions it is absolutely necessary that the ability of a Realtor to do business not be restricted by an arbritary regulation promulgated by the FCC. We would urge you to not restrict such use of the phone system as relates to our business.

Very truly yours,

But W Dout

As. If you intend to support said legislation, please explain in letter to me (at the address below) your reasoning. Bart Darfler That you.

Bart Darfler

P.O. 130x 2583 Naperville, IZ. 60567 RESEIVED

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ROBBI BREYNE PLALTY EXECUTURES PLACTORS 168 É OGALN AUL PAPERVILL IL 60563

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Barbara a. Slessinger

Thank you for your consideration.





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